



GREENFIELD COMMUNITY COLLEGE Business Administration Transfer	WESTERN NEW ENGLAND UNIVERSITY College of Business
GRADUATION REQUIREMENTS	EQUIVALENCY
GENERAL EDUCATION	GENERAL EDUCATION
ENG 101, 103, or 105 English Composition I	ENGL 132 English Composition I
ENG 112, 114, or 116 English Composition II	ENGL 133 English Composition II
ECO 101 Principles of Macroeconomics	EC 112 Principles of Macroeconomics
ECO 102 Principles of Microeconomics	EC 111 Principles Microeconomics
PSY 101 Principles of Psychology (or) SOC 101 Principles of Sociology (<i>recommended</i>)	PSY 101 Introduction to Psychology (or) SOC 101 Introduction to Sociology
Humanities & Fine Arts (9-10 credits) <i>Please reference GCC catalogue</i>	* See below
Natural or Physical Science (8 credits) <i>Please reference GCC catalogue*</i>	* See below
Mathematics/Quantitative Reasoning (3-4 credits) MAT 151 Applied Calc 1 (<i>recommended</i>)	MAT 123 Calc 1 for Mgt, Life and Social Sciences
BUSINESS COURSES	BUSINESS COURSES
ACC 151 Concepts of Financial Accounting I	General Elective
ACC 152 Concepts of Financial Accounting II	AC 101 Financial Reporting
BUS 111 Contemporary Business World	BUS 110 Intro to Business Seminar
BUS 205 Principles of Management	General Elective
BUS 209 Principles of Marketing	MK 200 Principles of Marketing
CIS 140 Microcomputer Software Tools I	BAIM 102 Problem Solving with Business Tools
Program Electives (6 credits)	* see below
Open Elective (1-4 credits) Please reference GCC catalogue	* see below

This is not an articulation agreement. This chart should serve as a reference for Greenfield Community College students who eventually plan to transfer to Western New England University. We hope that this will aid you in working towards your academic goals and maximize the transfer credit applied towards a degree at Western New England University. Please reference our University Catalogue for additional information. A maximum of 70 semester hours may be transferred from two-year institutions.

- *R History: Any 100 level history (one); Additional courses will come over as General Electives
- *R Psychology: MAT 114 Introduction to Statistics and ACC 203 Management Accounting
- *R Quantitative: BUS 155 Business Law
- *Natural or Physical Science: Any 100 level course from the following areas BIO, CHE, GEO, PHY, or SCI 103 or SCI 117

Business courses from a college not accredited by AACSB that are determined to be equivalent to 300-400 level courses at Western New England University will be considered for transfer credit (up to two courses).

All course recommendations are for the below business majors: Accounting, Business Analytics and Information Management, Finance, General Business, Human Resource Management, Management & Leadership, Marketing, Marketing Communications/Advertising, Sport Management.

Business Analytics & Information Management - In order to complete the Business Analytics and Information Management degree at WNE in two additional years, students must take BAIM 221 - Statistics for Business Analytics at WNE prior to enrolling at WNE. Without this course it will take an additional year to complete this program.